

Supplier Relationship Management Messaging Framework

<p>Vision</p>	<p>PeopleSoft enables the collaborative enterprise</p>
<p><i>Positioning Statement</i></p>	<p>PeopleSoft Supplier Relationship Management (SRM) connects all suppliers in real-time, to manage spend and dramatically improve supplier performance.</p>
<p><i>Value Proposition</i></p>	<p>PeopleSoft SRM brings a set of methodologies and practices needed for interacting with suppliers of products and services that reduce cost, improve efficiency and increase visibility into all areas of spend</p>
<p><i>Key Messages</i></p>	<p>CONNECT ALL SUPPLIERS Connect suppliers with business processes in real-time with pure internet technology</p> <p>MANAGE ALL SPEND Complete end-to-end source to settle process for all goods and services</p> <p>OPTIMIZE SUPPLIER PERFORMANCE Provides real-time insight to spend analysis and supplier performance with embedded analytics</p>